



The Acme Paper REPORT

SPRING 2009

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THE GOLDEN EAGLE LANDS AT ACME PAPER

SAVAGE, MD

The NPTA Alliance (formerly the National Paper Trade Association, Inc.), the association for the \$60+ billion paper, packaging, and supplies distribution industry, has named five Acme Paper associates recipients of the 2009 Golden Eagle Award.

NPTA, whose mission is to actively support the success of our members through the delivery of networking, advocacy, education, and research that focuses on the health of the distribution channel, presents the Golden Eagle Award to recognize those individuals who have served their companies as well as the paper, packaging and allied products distribution industry for 40 years or more.

This year, the Golden Eagle Award has been presented to:

Ronald Attman, Vice President

Ron, along with two of his brothers, is a part of the second generation that manages the family

owned and operated Acme Paper & Supply Co., Inc. As Vice President of Operations, Ron oversees the daily operations throughout the company. He also serves on the Board of Directors for the Restaurant Association of Maryland and Northwest Hospital and is past chairman of Network Services.

James Haire, Director of Sales & Marketing

Jim's career in the paper industry began as Regional Sales Manager for Sweetheart (now Solo Cup) where he worked for 15 years. Jim has been with Acme Paper & Supply for 25 years as the head of the sales and marketing team.

Ronald Schwartzman, General Manager, Janitorial Division

Ron has over 40 years of experience in the janitorial equipment and cleaning supplies industry.

(Story Continued Inside)...



From Left to Right: Ronald Schwartzman, Edward Attman, Jim Haire, and Ron Attman. (not shown: James Brener & Ivan Markowitz)

ACME IN THE NEWS

ATTMAN'S GIFT TO UNIVERSITY INSPIRES FUTURE ENTREPRENEURS

BALTIMORE, MD

When Edward and Mildred Attman started Acme Paper in 1946 out of a 1500 square foot rented garage in Baltimore, Maryland, success was the only option. Sixty-three years later, Acme Paper has become a thriving business with two locations in Savage, Maryland and Richmond, Virginia. As the owner of one of the largest distributors of paper goods, food service equipment, and janitorial supplies throughout the Mid-Atlantic, Edward Attman continues to give back to the business community.

By providing a major gift to the University of Baltimore's Merrick School of Business, future entrepreneurs will have the opportunity to test new business models in order to improve the viability of new enterprises. This testing site within the Entrepreneurial Opportunity Center (EOC) will be known as the **Edward Attman and Mildred Cohen Attman Enterprise Hatchery**. As the EOC continues to grow, it will continue to provide a strong foundation for both students and those in the community who wish to pursue their ideas for a small business.

(Story Continued Inside)...

ACME'S GREEN INITIATIVE



Delfield Double Door Reach-in Refrigerator/Freezer

Delfield Refrigerators & Freezers

Delfield's single or double door Reach-in Refrigerators and Freezers are versatile and durable, with optimal performance for your dollar. With different sizes and models available to fit the needs of your business, these quality units offer you exceptional value. Whether you consider the efficient and space saving models with top mount refrigeration systems, stay open doors for easy loading

and easy shelf adjustment, or smart design features such as Advanced Control Technology, the offerings are endless.

With these Energy Star Approved units, you will realize low energy costs, low maintenance costs, and low labor costs which will improve your bottom line. Maintain the freshness and safety of your food with Delfield.

EcoLab - Formula 1

Ecolab presents a revolutionary laundry product that saves time, space and money. Formula 1 Single-Step Detergent is an all-in-one laundry program that packs three liquid products into one capsule. It features a specially formulated blend of surfactants and builders for exceptional performance. The one-product system eliminates the danger of mixing incompatible products. A Green Cleaning solution – Formula 1 reduces water

usage by up to 34%, energy usage to heat water by up to 45% and packaging waste by up to 80% compared to a typical 5-gallon detergent. EcoLab's EcoLogic Environmentally Responsible product line was developed with our Earth in mind. This offers you the opportunity to help your business while helping the environment.



EcoLab - Formula 1 Single-Step Detergent

Bagcraft - EcoCraft

This environmentally responsible line from Bagcraft Papercon consists of sandwich wraps, bakery tissue, Deli paper, bake pan liner, stand up window bags, bread bags and freezer paper. Manufactured from Chlorine-free pulp and soy-blend eco-wax, these FDA Approved products are approved for standard waste disposal and are made with 100% recycled cartons printed with soy-based ink. You can keep them simple or get them printed with your design upon request. EcoCraft – The Natural Advantage.



Bagcraft - EcoCraft

ACME PEOPLE

SAVAGE, MD

Scott Franiak

Scott comes to Acme with over 18 years of experience in house-keeping and health care industries. Prior to Acme, Scott was Resident Regional Manager and then Unit Director for Crothall Services Group, a facilities management company that focuses on hospital health care environmental services, laundry processing, patient transportation, hospital facilities management, and medical equipment repair. Scott has a Bachelor's degree from Penn State University.



Nicole Resneck

Nicole received her Bachelor's degree in Management from Towson University, and Master's degree from Towson/University of Baltimore in Marketing. Prior to Acme, Nicole worked as a sales representative for Team Enterprises and subsequently took a management position with the company, managing a team of 20 employees. With Acme, Nicole will be concentrating her efforts in the Baltimore region.



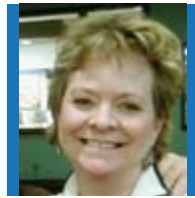
Phil Carrizales

Prior to Acme, Phil held various positions including National Technical Sales Representative Manager for Proctor & Gamble and subsequently became Account Manager for Virginia Linens. He recently relocated to Annapolis and is currently pursuing a degree in marketing.



Jane Ward

Jane comes to Acme with 14 years of experience in the food service industry. Prior to Acme, Jane was Account Representative for Perkins Paper handling large food service accounts. Jane has a Bachelor's degree from the University of Dayton.



GOLDEN EAGLE

...(Story Continued from Cover)

Prior to Acme, Ron was the owner of Baer Group, Inc., a janitorial supply company. He has been with Acme for 18 years and is the past chairman of Triple-S (SSS), a nationwide network of more than 175 sanitary supply distributors.

Ivan Markowitz, Account Manager

Ivan has been a member of the Acme sales team for 25 years, primarily servicing customer accounts in the Washington, DC metro area.

James Brener, Account Manager

James has worked with Acme Paper for 19 years. Prior to Acme, Jim was President of The United Twine & Paper Company and worked briefly for S.Freedman & Sons as a manager. He has a Bachelor's degree from Western Michigan University and has been selling food service, janitorial and industrial packaging products since 1964.

"To have these gentlemen receive this award; it not only speaks to the depth of their experience, but also the breadth, depth, and commitment to the industry that exists here at Acme Paper," said Acme founder and president, Edward Attman. "It is an honor to have members of the Acme team recognized for their dedication and knowledge of the industry – qualities that we aim to demonstrate in our efforts to continue meeting the needs of our customers."

ATTMAN'S GIFT...

...(Story Continued from Cover)

Executive director of the Entrepreneurship Program, Jim Kucher, believes that Edward Attman is an inspiration to the next generation of business leaders.



Edward Attman is a 1942 graduate of the University of Baltimore and was named the 2008 University of Baltimore Distinguished Entrepreneur. Acme Paper and Supply Co., Inc. is comprised of six divisions and stocks more than 15,000 products in over 3.5 million cubic feet of warehouse space.

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PRODUCT SPOTLIGHT

Sabert - Mozaik Platters

Catering has been brought to the cutting edge with Mozaik Platters and Lids from Sabert. Styled with the look of today's fashionable permanent platter-ware, Mozaik shaped platters are designed for caterers who want to differentiate themselves with a premium contemporary presentation. These sturdy serving dishes can handle the heaviest of menus while maintaining shape, without the fear of cracking or folding. Designed in space-efficient rectangle and square shapes with accompanying "rib-less" clear-view dome lids, food is presented with maximum eye appeal. Mozaik Platters from Sabert – "your canvas awaits..."



 **Sabert** mozaik™
"makes food look great"

Georgia Pacific - enMotion Impulse 10 Towel Dispenser

Georgia Pacific's enMotion Automated Towel Dispenser is known for its one-at-a-time towel dispensing at the wave of a hand, reducing towel usage as well as the risk of cross-contamination. This innovative line of dispensers is available in a variety of colors and adjustable settings and even offers a recessed style.

The product line has expanded once again to fill the niche of small work spaces.

The enMotion Impulse 10 has the same benefits as the original enMotion, but is

designed to fit efficiently in small work areas. This unit fits perfectly in those areas where space may be limited... break rooms, dental offices, and more! Save space and lower your costs: even with the smaller footprint, the Impulse 10 uses the same EPA compliant roll towel as the original enMotion. Its sleek design is sure to complement any décor.



WinCup – Custom Print Cups

Get high-visibility advertising without the high cost! Put your name where customers remember it – right on the cups and food containers you hand them. Skilled designers can create an image-enhancing logo for you, or update your current logo, at no additional cost! Even your name, promotional message or advertising theme

can be professionally printed for a minimal charge. Have your designs printed in up to 4 colors with WinCup's custom printing – an easy and economical way to make a lasting impression on your customers.



ACME TRIVIA!

Baseball Season is Here!

Enter to win **2 baseball tickets** to see the Orioles or Washington Nationals by answering the following questions (answers can be found in this issue). Entries must be received by *June 30, 2009* and can be emailed to **djeter-thomas@acmepaper.com** or faxed to **410-792-8089**.

Question #1:

How long does one need to serve in the paper, packaging, and allied products industry to be considered for a Golden Eagle Award from the NPTA?

Question #2:

Which of the featured products is better utilized in small work spaces and has one-at-a-time roll towel dispensing?

Question #3:

What is the name of the new testing site at the University of Baltimore's Entrepreneurial Opportunity Center?

Question #4:

Which 3rd party organization helps save money and protects the environment through energy efficient products and practices?



Acme Paper & Supply Co., Inc.

WWW.ACMEPAPER.COM
INFO@ACMEPAPER.COM

MAIN OFFICE:
8229 SANDY COURT
SAVAGE, MD 20763
410-792-2333 BALTIMORE
301-953-3131 WASHINGTON, D.C.

RICHMOND OFFICE:
2100 JEFFERSON DAVIS HIGHWAY
RICHMOND, VA 23224
804-233-8336